www.ledtronics.com





October 9<sup>th</sup> 2013

Scott Orbach President EZGSA 6900 Wisconsin Avenue Suite 704 Bethesda, MD 20815

Dear Scott,

First, let me indicate our appreciation for the entire EZGSA Team support and efforts on LEDtronics GSA Schedule Proposal. Yet I would be remised if I did not make a direct reference to the exceptional support we experienced during this long and at time difficult process without the consul as well support and effort of Ronniece Pearcy, Proposal Specialist.

Ronniece gave us consul and direction when we needed it throughout the process. Her very direct suggestions were presented in a professional manner and explained in detail as to the options we may have had and why she was suggesting a direction we should take. Her knowledge of the process was a very valuable asset to our efforts over the past 16 months as we move forward through the process.

Gary Peterson, National Sales Manager and Ram Ramlogan, GM/CFO of LEDtronics, Inc. also join me in my appreciation of Ronniece's efforts during the entire process. We were delighted to work with her and receive her suggestions through the entire process.

Secondly, we look forward to the proposal on continuing our working together with EZGSA in a Contract Management relationship on our participation with GSA. Should we agree to the proposal we would like to maintain Ronniece as our contact based on her demonstrated capabilities and her now deep familiarity and knowledge of our products.

Inclosing, Scott I wish to again thank your EZGSA Team and look forward to continuing our business relationship. Although you are a NYC Giants fan and I am a NE Patriots fan it was a pleasure meeting and getting to know each other.

Sincerely, Larry Rallo Business Development Manager Email: <a href="mailto:lrallo@ledtronics.com">lrallo@ledtronics.com</a>

CC. Melissa Cohen Ram Ramlogan Gary Peterson Ronniece Pearcy



