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November 17, 2014

EZGSA  
Post Office Box 30333  
Bethesda, MD 20824-0333

Attention: Scott Orbach

Reference: DAn Solutions GSA IT Schedule 70

Subject: Letter of Appreciation for Ronniece Percy

Dear Mr. Orbach,

DAn Solutions would like to thank EZGSA for assisting us to obtain our IT Schedule 70. Ronniece Percy was assigned as our liaison, and she was absolutely wonderful to work with. Ronniece kept us organized throughout the extensive process of crafting, assembling, and normalizing the numerous components required for submission. She worked with us regularly to inform us of the process that is involved, maintained constant communication, anticipated potential questions and problem areas, and provided cogent advice. In addition, her guidance on how GSA would approach the negotiations i.e. what discounts they would seek, and how much, were extremely accurate and invaluable. Her guidance in this portion of the process enabled us to obtain our schedule within two weeks.

Ronniece was invaluable in helping us navigate the thickets of the schedule application process. She was extremely thorough, knowledgeable, and a consummate professional throughout. Her assistance greatly increased the speed with which we were able to obtain our schedule agreement and we would highly recommend her services to other firms.

Sincerely,

Susan Moreira  
VP/COO, DAn Solutions, Inc.

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