



Magdalena,

On behalf of all of us at H&E I would like to say thank you for your outstanding performance in handling the H&E GSA proposal. There is no doubt this contract award would not be possible without the support of EZGSA and You our efforts. Your attention to detail has taught me to take not a second but fourth look at my own work before submitting. Whether it was a clarification request with a response time of 24 hours or the final submission on a Friday at 3:45 PM your preparedness was always evident in your ability to react on time and with a better response then what I could have hoped to provide.

It was brought to my attention two weeks ago, as the contract award was quickly approaching, that H&E had attempted to acquire a GSA contract many times over the past 8 years but kept abandoning the effort due to the complexity of proposal process and the demanding time that it requires. I surely would have suffered the same fate if not for your guidance and support. Thanks to you, EZGSA and, the award of the GSA contract there is a new excitement at H&E.

Sincerely,

Terry Stuckey

Government/ Defense Sales Coordinator

18144 Imperial Valley Dr. Houston, TX 77060

Office: 281-821-4600

Mobile: 713-202-2728

Fax: 281-821-4664

Email: tstuckey@he-equipment.com

www.he-equipment.com



GSA Contract # **GS21F0206W**

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