

PENTAGON TO AUDIT GSA SCHEDULE PRICES; RICHARD GINMAN, JEFFREY KOSES COMMENT

JAY CLEMENS · APR 15TH, 2014 · 0 COMMENT



The [Defense Department](#) is reviewing the [General Services Administration's](#) schedules for potential variations in prices, [Federal Times reported Friday](#).

[Nicole Blake Johnson](#) writes Pentagon is concerned about the cost it pays for commercial products and services acquired through GSA's catalog.

"What the [Federal Acquisition Regulation] said was the price has been determined to be fair and reasonable, you need to know no further documentation, you need to do no analysis," Richard Ginman, director of DoD's procurement and acquisition policy, told the publication.

Contracting officers are required to examine the prices of GSA schedules under a DoD policy issued in March, according to the report.

Jeffrey Koses, GSA's senior procurement lead, also told [Federal Times](#) the agency is also examining deviations in schedule and working to reduce prices.

Ginman recently told a conference the DoD has been paying the highest price for office supplies on GSA's list 15 percent of the time, [Federal Times](#) reports.

Johnson writes DoD will focus on procurements worth less than \$3,000 for its review.

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Jay Clemens

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Michael S Price · Founder at MarketUS, LLC.

GSA is 'supposedly' based on Best Value but when we negotiate a contract for one of our clients, all we ever hear is GSA must receive best pricing per your Most Favored Customer.

No wonder the industry is confused.

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