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October 24, 2011

EZGSA
4801 Hampden Lane
Suite 105
Bethesda, MD 20814-2948

Attn: Scott Orbach

Re: Modification of 270net Technologies IT70 GSA Schedule contract

Dear Scott,

Just a quick note of thanks for the effort Fran Cowell put into helping 270net Technologies obtain a modification to our GSA IT70 Schedule contract. Fran also assisted us with our contract renewal in November 2010. We were impressed back then, and this was a repeat performance.

As with before, GSA made the modification more challenging than it needed to be, primarily with their lack of response and shared sense of urgency. But Fran's tenacity, along with what seemed to the right balance of nudging and insisting to GSA, got it done. And also as before, Fran's extremely high level of availability and responsiveness helped keep our frustration and worry to a minimum.

If I ever run across anyone who needs help with a GSA contract, I will emphatically refer them to your company.

Please feel free to contact me at anytime at 301-663-6000 x117.

Best Regards,

A handwritten signature in black ink, appearing to read 'Ken Malnar', with a long horizontal stroke extending to the right.

Kenneth A. Malnar
President, 270net Technologies