



U. S. Small Business Administration
Mississippi District Office
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February 13, 2003

Mr. Will Easley
Director of Government Sales
EZGSA
P.O. Box 30096
Bethesda, MD 20824

Dear Mr. Easley:

Thanks for an excellent "Step by Step of Getting on the GSA Schedule" presentation. As our keynote speaker, the audience was spellbound. Our MS District Director and 8(a) Business Development staff were somewhat amazed at the impact you had on our Contractors and Procurement personnel from around the State of Mississippi. By using your personal experiences, you brought a high level of energy and realism to your presentation that the Contractors and Procurement officials could relate to. We received many raving and favorable comments at the conclusion of the workshop; since the workshop, we have received faxes, emails, telephone calls and written evaluations of the entire workshop. These evaluations showed that your presentation, Will Easley received excellent ratings. In fact, many of the participants stated that this workshop was "the best workshop we have had" and some plan to contact you to assist them on "Getting on the GSA Schedule." We also received compliments on continuing the good work in support of the 8(a) Program.

We give you all the credit for an excellent speech, which made the workshop a success and has greatly enhanced our Mississippi small disadvantaged businesses to take advantage of increased contracting opportunities. Therefore, we will always be indebted to you and we encourage you to please call on us if you ever need assistance with your endeavors.

Sincerely,

Alice A. Doss

Alice A. Doss
Assistant District Director
8(a) Business Development
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