

Wednesday, 15 September

Scott Orbach
EZGSA

Mr. Orbach:

My name is Francesca Ly, and I attended your seminar yesterday in Arlington. Your information was highly helpful, and I am incredibly glad I attended. Thank you for all of your expertise!

There is one thing I am still confused about, and was hoping you could help me again. I have always looked on fedbizopps.com for RFP's. However, you mentioned that GSA contracts are also available from this site. Can you tell me how to find them? I go to "find business opportunities", and search for "security", but all I seem to get is agency RFP's or pre-solicitations. What am I doing wrong? [I was under the impression (because I was told) that in order to GET a GSA schedule, I had to win a contract first. You said that wasn't true.]

Your assistance is greatly appreciated. Have a lovely day!

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