



U.S. Small Business Administration
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October 12, 2005

Mr. Jamie Hardin
Marketing Manger
EZGSA
P.O. Box 30406
Bethesda, MD 20824

Dear Mr. Hardin:

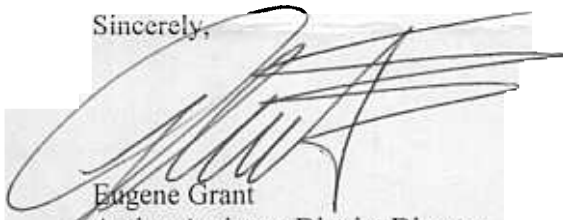
I thank you for inviting me to the class that was held on October 6, 2005 at the Hope Hotel at Wright-Patterson Air Force Base, I do feel that the training methods that are used by your staff are excellent and the handouts provide the students with invaluable information that will assist them in the further development of their business.

How to use a GSA schedule and how to market it once you have been awarded it, is what they needed to hear from the experts that are the case I have seen in my dealings with 8(a) firms that have the schedules but don't understand the process in marketing and selling their services to the Federal Government.

I truly applaud your firm and wish that the SBA had the funds to contract your services as it is what we need to further the development of those firms that have schedules and those looking to get awarded a schedule. I would suggest that you make contact with our SBA Headquarters in Washington D.C., to sell your services to them.

Again thanks for the opportunity to participate in this event and look to see you again.

Sincerely,



Eugene Grant
Acting Assistant District Director
8a Business Development Division
(614) 469-6860 x267

America's Small Business Resource

